

CORPORATE PROFILE



WAN OPTIMIZATION AND APPLICATION ACCELERATION SOLUTIONS FOR SATELLITE AND TERRESTRIAL - BASED NETWORKS

BUSINESS OVERVIEW

Founded in 1993, Stampede Technologies is a privately held company with headquarters in Dayton, Ohio. Stampede's senior leaders have over 100 years of combined experience with NCR Corporation and other surrounding Fortune 500 companies. With patented and award-winning technology, Stampede has implemented worldwide acceleration solutions across a diverse range of industries including financial services, health care, pharmaceuticals, retail and distribution, technology and manufacturing. Stampede provides the solutions necessary to increase productivity, reduce costs, simplify data management and accommodate growth.

Highlights

- Proven technology (8 U.S. and 2 pending patents)
- Real customer successes with documented ROI, benefits and value
- Global Fortune 1000 customer base
- A long-term IBM Lotus Business Partner and an Advanced Partner in IBM's PartnerWorld for Developers
- Named one of the "Top Ten" Fast Companies by the Dayton Business Journal

Mission

Our mission is to deliver customers the most advanced, cost-effective and easy to implement solutions that accelerate performance, improve productivity, optimize the utilization of bandwidth technology and exceed business expectations.

Product Lines

Stampede's driving purpose is to work with our customers to ensure their IT investment meets their expectations and does so efficiently and quickly. Our multi-tier product family includes:

FX Series

For single-sided acceleration the FX2000 and FX4000 Series appliances are deployed at the data center (NOC or head-end).

For two-sided acceleration we offer diverse Client software options.

- Windows® Standard and Advanced Clients
- Acceleration-on-Demand®
- Multi-user Client
- Linux® Client
- Windows Mobile® Client

FX 1000 Series Branch Office Appliances

When coupled with the FX2000 or FX4000, the FX1000 Branch Office appliance can save 90% or more bandwidth, and dramatically improve application performance to all end-users.

Our Customers

Stampede supports satellite and terrestrial-based networks (wired and wireless networks). Our customers experience significant cost savings or cost avoidance as the result of deploying our solutions, and always realize a payback in less than 12 months. They are able to gain back more bandwidth, without having to add bandwidth, increase the productivity of their users, and lower the total cost of ownership.

Satellite Connectivity

We sell to Satellite Internet service providers, teleport operators and satellite equipment providers. Stampede products are deployed for military, government and commercial applications.

Terrestrial Connectivity

We sell to Internet service providers and enterprise customers. We also market to commercial organizations that have replicated branch offices. The markets we serve include retail, financial services, medical services, energy and manufacturing. Some of Stampede's major accounts include:

- American General Finance
- ABN-Ambro
- Anna's Linens
- Avanti Communications
- Bob Evans
- CapRock Communications
- Dollar Tree
- DRS Technologies
- Environmental Protection Agency

- Footlocker
- Helzberg Diamonds
- Hastings Deering
- Northrop Grumman
- Netcom
- NewCom International
- Nex Navy Exchange
- SES Astra
- SES World Skies
- Sheetz
- Wilco Hess
- World Bank

Commercial Satellite Value Proposition (FX Series)

Stampede provides the most flexible, easiest to deploy and most cost-effective solution for optimizing and accelerating satellite bandwidth. Whether you are a Satellite Internet service provider, teleport operator or satellite equipment provider, the Stampede FX Series is the best solution for reducing bandwidth utilization, and increasing bandwidth availability. This translates into significant bandwidth and cost savings.

Military Satellite Value Proposition (FX Series SCPS-TP)

Stampede's FX Series with integrated SCPS-TP ensures protocol interoperability and full satellite link capacity. Our network optimization and application acceleration technologies enable a greater amount of traffic to run over satellite links - while delivering traffic faster.

Enterprise Value Proposition (FX Series)

As today's enterprises become more diverse, with remote and mobile users, they require greater functionality than conventional WAN optimization and application delivery solutions can provide. The need to access a wide array of applications is straining both network infrastructures and budgets. All of these applications must also be accessed by users with non-traditional devices such as Smart Phones and PDAs.

Recent Announcements

Feb 9, 2010 - Stampede Global Protocols OEM Announcement

- New Market Segment Military and Gov't
- Best in Class WAN Optimization couple with Best in Class SCPS-TP

Feb 23, 2010 - FX 1000 Remote Office Acceleration Appliance

- Most flexible architecture of any WAN Optimization Vendor
- SWOC, AOD, HWOC, ADC and WOC on a single Platform

Mar 3, 2010 - NewCom International Selects Stampede FX Series for Satellite WAN Optimization

- Significant improvements in bandwidth saving and user response times

Mar 9, 2010 - SES ASTRA Broadband Services Deploys Stampede FX Series for its ASTRA2Connect service

- Stampede and ASTRA Broadband Services to partner on Satellite Bandwidth Optimization

Mar 15, 2010 - Stampede Announces SCPS Integration with its FX Series Products

- FX Series WAN Optimization Products are now Available with SkipWare for Best-in-Class Interoperability, Acceleration and Optimization

Executive Management Team

Gordon Dorworth, President & CEO
 Thomas Yohe, Vice President of Engineering
 Thomas E. Hinders, CPA, Director of Finance
 Robert Courtney, Vice President of Sales



FOR MORE INFORMATION,
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